

# Operations Intern

Intern / Student, Full-time • Berlin, Germany (On-site) • Agriculture • Fintech

## YOUR MISSION

As our Operations Intern, you'll help execute and set-up the operating system across commercial operations and back-office operations.

You'll help build the ops engine that powers the business, working hands-on with real customer cases while learning how a company runs end-to-end - from customer onboarding and tooling, to execution and documentation. You'll process applications, keep systems clean, generate invoices, and turn messy reality into repeatable processes. This is a high-output role where reliability and speed matter.

It's also a rare opportunity to learn how a startup actually operates from the inside at a very early stage - working closely with the founders and experienced operators. We're looking for someone to start immediately for a 6-month internship.

### Key Responsibilities:

#### Commercial Operations

- Process customer applications: check captured information, track onboarding progress, move support tickets forward, and communicate with customers (email/phone) to resolve open items quickly.
- Maintain day-to-day CRM hygiene: keep contacts/companies/deals accurate, ensure required fields are filled.
- Help building and maintaining CRM workflows/automations to scale execution (e.g., task creation, reminders, stage-based actions, document-chasing flows, internal notifications).

#### Back Office Operations

- Prepare and pre-fill customer and internal documentation (onboarding packages, KYC/KYB sets, templates, declarations, internal forms).
- Generate and validate monthly credit-related invoices.
- Execute accounting operations tasks: prepare booking inputs, maintain supporting evidence, and ensure records are complete, consistent, and audit-ready.
- Maintain structured customer files and documentation trails (clean folders, naming conventions, completeness).

#### Process Building & Continuous Improvement

- Write and maintain SOPs, checklists, and templates so workflows become repeatable and faster over time.
- Spot bottlenecks in onboarding and backoffice execution and push practical improvements (reduce manual steps, improve data capture, tighten templates).
- Support ops projects end-to-end: analysis, reporting, workflow automations, data cleanups - and jumping in wherever needed.

## YOUR PROFILE

- Currently enrolled in a BSc/MSc (or recent graduate) in Business, Economics, Finance, or similar; Experience with agriculture is a plus.
- **Language:** Native German and strong English are required.
- **Operational mindset:** You like structured execution and you see patterns where the others see chaos. You're practical, proactive, and not afraid to get your hands dirty.
- **Customer-facing execution:** Comfortable communicating with customers via email/phone.
- **Tooling:** Microsoft/Google Suite; CRM experience (ideally HubSpot) is a plus.
- **Operational Accuracy:** Comfortable working with documents, and numbers - high attention to detail.
- **Execution:** Fast, accurate, and reliable; can handle repetitive work without dropping quality.
- **Availability:** Berlin-based or willing to relocate; able to work on-site.

## WHAT WE OFFER / WHY JOIN:

- **Ownership:** Work directly with the founders with real impact on the company's success.
- **High-trust environment:** Autonomy, accountability, and speed with a team that values clarity, execution, and entrepreneurial thinking.
- Competitive Salary.

## ABOUT US:

We're pioneering the future of agrifintech in Europe. We're on a mission to build a category-defining leader in one of the most crucial industries on the continent: Agriculture. As the backbone of Europe's food supply, agriculture is central to our sovereignty and future sustainability - and we're here to shape its evolution.

Backed by leading venture capital with over €10 million in seed funding, we are a high-impact and output-driven team - a group of founder-operators who have been at the forefront of scaling some of Europe's most successful fintechs and agritechs. With deep industry expertise and a track record of success, our team is relentlessly driving toward bold, ambitious goals.

We're rapidly gaining momentum with the first products already loved by customers. The demand for our solutions is growing at an extraordinary pace, and our primary challenge right now is scaling to meet this incredible interest. Despite significant traction and strong backing, we are still operating in stealth mode, carefully building a category-defining leader in agrifintech. With our sights set on becoming the dominant player in this space, we are poised to seize the largest fintech opportunity in Europe's agriculture market - one that will define the future of the industry.

## INTERESTED?

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